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## Montana Beef Council Board of Directors Meeting Minutes January 15, 2019 | MBC Office

**Call to Order, Welcome and Introductions:** President Jim Taber called the meeting to order at 8:16 a.m., welcomed attendees and made introductions.

**Members Present:** Jim Taber (President), Kiley Martinell (Vice President), Brett Dailey, Bill Cok, Gary Wold, Travis Choat, Richard Anderson, Shane Flowers, Andy Kellom, Heather Fryer. Not present: Corey Schultz, Kathy Creighton-Smith, Kristin Larson (ex-officio). Alternate for Montana Angus Association: John Patterson. Staff: Chaley Harney, Sue Broyles, Lisa Murray, Tammy Bridges. CBB: Lynda Grande, Turk Stovall. Guests: Mike Dinkel (via phone).

**Approval of Agenda:** President Jim Taber asked if there were any additions or amendments for the agenda. Kiley Martinell moved to approve the agenda as printed and Richard Anderson seconded. Motion passed.

**Approval of Minutes:** President Jim Taber asked if there were any additions or corrections to be made to the minutes from the September 26, 2018 board meeting. Brett Dailey moved to approve the minutes as mailed and Andy Kellom seconded. Motion passed.

**Financial Reading:** Vice President Kiley Martinell shared MBC's financial standing as of December 31, 2018 with the members. There were no amendments to the budget, therefore no vote was required.

**Correspondence:** The correspondence received since the last meeting was passed around for review and each board member initialed that they had seen the documents.

**MBC 2018 Audit Report, Amy Iverson, CPA, Wipfli:** The board received copies of MBC's 2018 Audit Report which Amy Iverson, CPA reviewed with the board. She indicated that there were no significant findings. The entire board reviewed the 2018 Audit Report, which also included any earmarked expenditures to the National Cattlemen's Beef Association on behalf of the Federation of State Beef Councils as well as the U.S. Meat Export Federation. Andy Kellom moved to accept the auditor's report and Brett Dailey seconded. Motion passed.

### **Officer Reports:**

**President-** Jim Taber reported that he has visited with many producers and attended meetings to discuss the consent form process and stayed in touch with the office.

**Vice President-** Kiley Martinell reported the same.

**Executive Director-** Chaley Harney provided an update on programs being carried out since October 1. Board members also received a printed copy.

### **National Reports:**

**CBB-** Turk Stovall and Lynda Grande reported that they will be attending the upcoming Cattle Industry Convention and serving on their respective committees to represent Montana.

## **National Reports (continued):**

**Federation-** Kiley Martinell, Andy Kellom and Shane Flowers reported that they will be representing Montana and attending the upcoming Cattle Industry Convention while serving on their respective committees. Andy Kellom and Shane Flowers look forward to engaging more at this meeting now that they understand the process better.

**USMEF-** Jim Taber provided the board with a report and pictures from the November USMEF meeting. Board members received a copy of the latest export statistics from USDA and USMEF.

**Ex-Officio-** Kristin Larson was not present.

## **Committee Reports:**

**Executive-** Chairman Jim Taber reported that he continues to stay updated and in contact with the staff.

**Budget-** Chairwoman Kiley Martinell did not have anything to report.

**Bylaws-** Chairman Andy Kellom did not have anything to report.

**Education-** Chairwoman Kiley Martinell did not have anything to report.

**Producer Communication-** Chairman Shane Flowers did not have anything to report.

**Promotion-** Chairman Richard Anderson did not have anything to report.

## **Special Committee Reports:**

**Collections and Compliance-** Chairman Brett Dailey did not have anything to report. Tammy Bridges shared that she continues to work through the consent process to make it easier and shared some paperwork changes at the Department of Livestock.

**\$0.25 Montana Research-** Chairman Bill Cok reported that he attended the MSU Celebrate Ag dinner.

**Nominating-** Chairman Jim Taber did not have anything to report.

**USDA Q&A-** Mike Dinkel, marketing specialist for USDA, shared an update with the board in regards to the status of the R-CALF v. USDA lawsuit. He also shared that the Department of Justice is currently furloughed due to the government shutdown.

**History of Montana and Beef Checkoff Panel- George Hammond Sr. and Bob Hansen:** The board heard from some veterans in the beef industry about their perspective on the creation of the beef checkoff and other major industry developments over the years.

## **Unfinished Business:**

### **CBB Administrative (Collections) Agreement:**

The agreement between MBC and the Cattlemen's Beef Board for reimbursement of collections work will expire on January 31, 2019. Chaley Harney is working with CBB to renew the agreement.

**FY 2019 Requests and Consented Dollar Funding-** The board discussed options for dispersing the additional consented funds available within the budget. After reviewing all of the current programs, the board discussed distributing \$44,025 of the consented dollars into the designated program areas. Brett Dailey moved to apply the consent funds and Andy Kellom seconded. Motion passed. The board agreed that the committee chairs may have a conference call before the next board meeting if more consented funds become available.

**Unfinished Business:**

**FY 2019 Requests and Consented Dollar Funding (continued)-**

Jimmy Taber shared that the paperwork and processing of consented funds has been onerous on staff. The board discussed creating a new position for an employee to focus on this specific area of consent dollar collection. Heather Fryer moved to create a new position for a Collection Specialist to begin immediately and work at least until September 30, 2019 with a wage budget of up to \$29,000 and to be hired at the discretion of the executive director. Kiley Martinell seconded. Motion passed.

**New Business:**

**Annual Approval of Policy and Procedure Manual-** The board reviewed the Montana Beef Council Policy and Procedure Manual for any updates or amendments. Richard Anderson moved to accept the Policy and Procedure Manual. Shane Flowers seconded. Motion passed.

**Adjournment:** President Jim Taber asked if there was any further business to come before the board and seeing none he called for adjournment. Andy Kellom moved to adjourn and Kiley Martinell seconded. Motion passed. The meeting was adjourned at 2:03 p.m.

**Next Meeting:** The next regularly scheduled board meeting will take place on Tuesday, June 4, 2019 in Billings, MT at 8:00 a.m.